

If you are feeling like this is strange time for markets, you aren't alone. A small number of bank failures has everyone on edge, as does the pending arrival of an economic recession, at least if you are listening to the drumbeat of the regular gaggle of talking heads on CNBC.



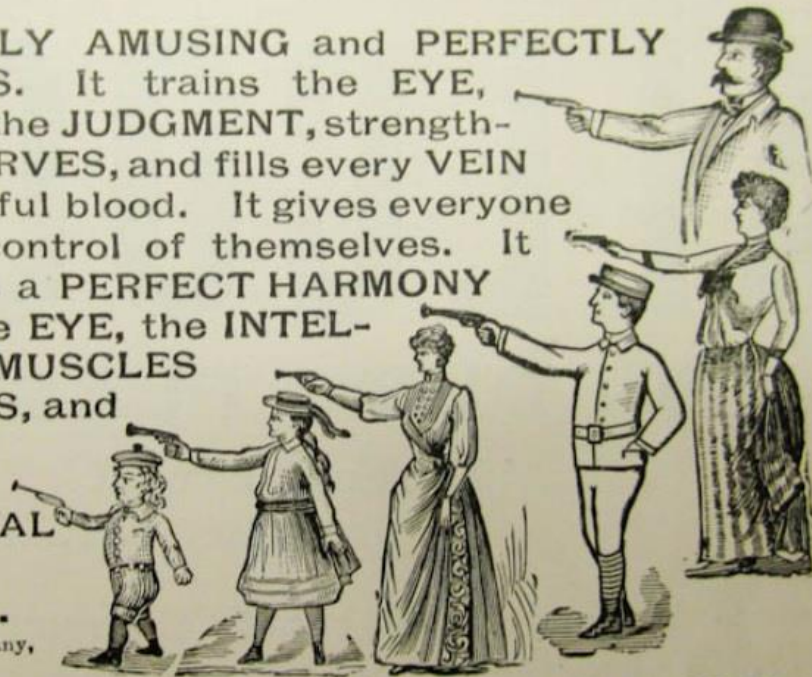
Keep in mind, this gaggle does serve a purpose, and they all probably make way more than I do. At the same time, it's a parlor game to some extent. And that's what the market is going through right now. This talk of pending economic trouble, busted banks, and reversal of fiscal policy is indeed "intensely amusing and perfectly harmless." This too shall pass, but pass through it must.

# ALL AGES ENJOY THIS PARLOR GAME.



It is INTENSELY AMUSING and PERFECTLY HARMLESS. It trains the EYE, cultivates the JUDGMENT, strengthens the NERVES, and fills every VEIN with youthful blood. It gives everyone a better control of themselves. It establishes a PERFECT HARMONY between the EYE, the INTELLECT, the MUSCLES and NERVES, and promotes the highest type of PHYSICAL AND MENTAL DEVELOPMENT.

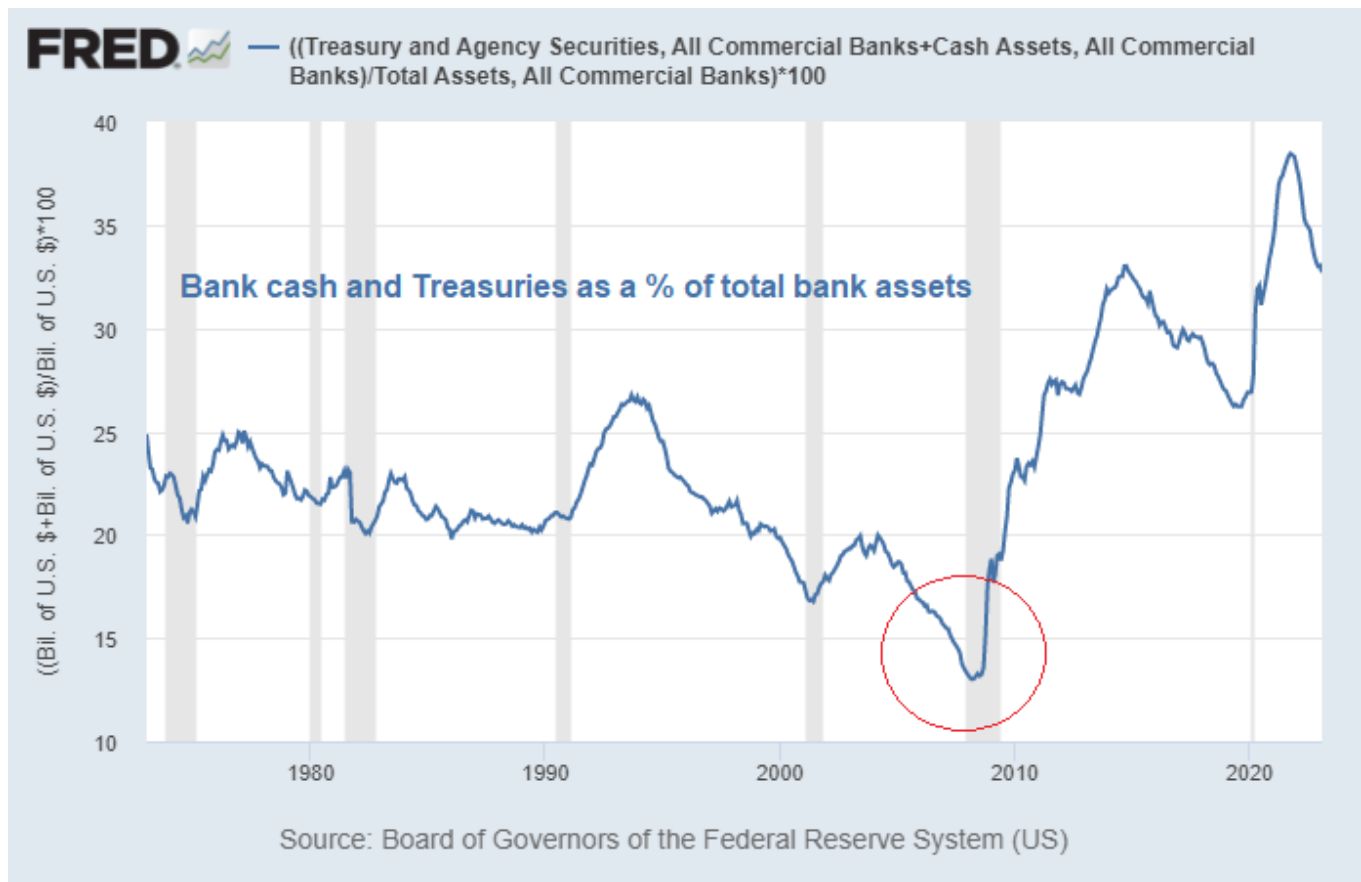
Pat'd France, England, Germany,  
United States and Canada.



This parlor game mailed post-paid. Nickel, \$1.00; Bronze, 75c. Address,  
**RUBBER TIPPED ARROW CO., Patentees and Manufacturers,**  
CORNER CORNHILL AND WASHINGTON STS., BOSTON, MASS., U. S. A.

Perfectly harmless, how can that be? Here is why. Under no uncertain terms, Washington is not going to let the banking system fail. While some regional banks have messed up their balance sheets by being too long various forms of Treasuries, they aren't long too many mortgages that are on the brink of going south.

In 2009 banks held an incredibly low amount of inventory in the most secure debt there is, treasuries backed by the full faith of the United States government. What took its place? Subprime loans and junk corporates, baby, and lots of them! If one bank was reaching for yield, the other guys felt like they had to do it as well.

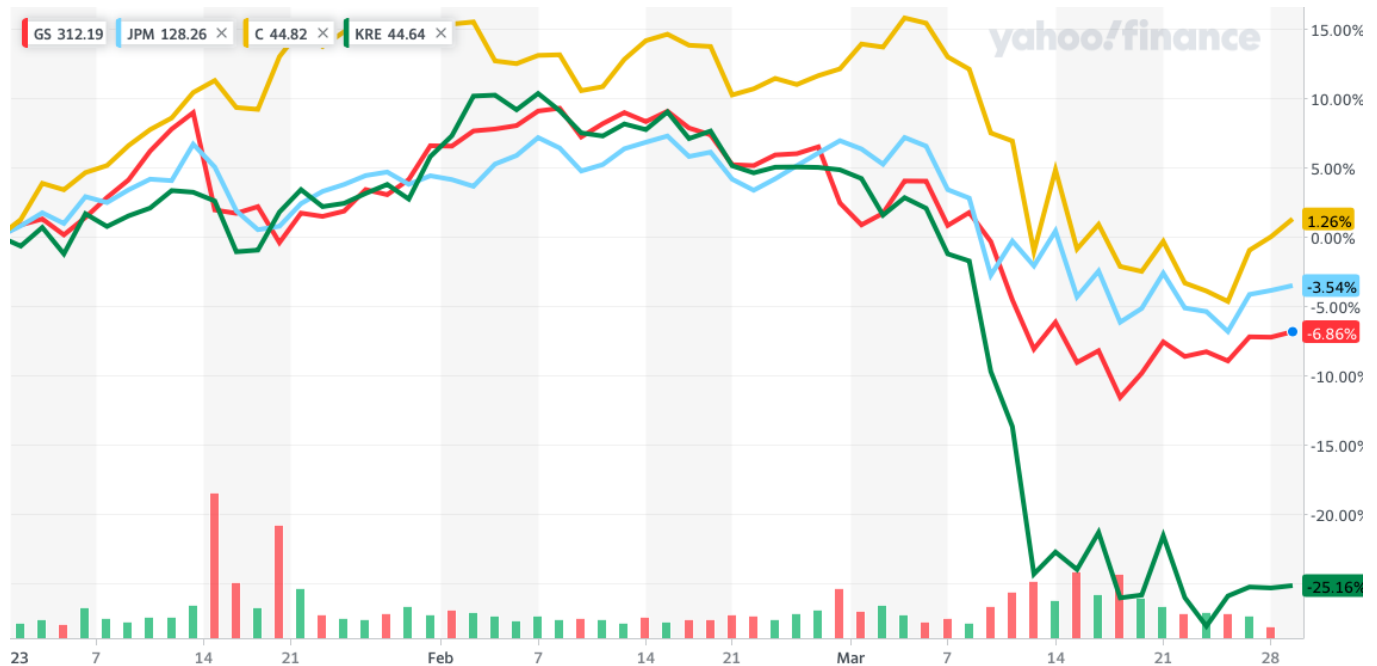


How did that all work out?

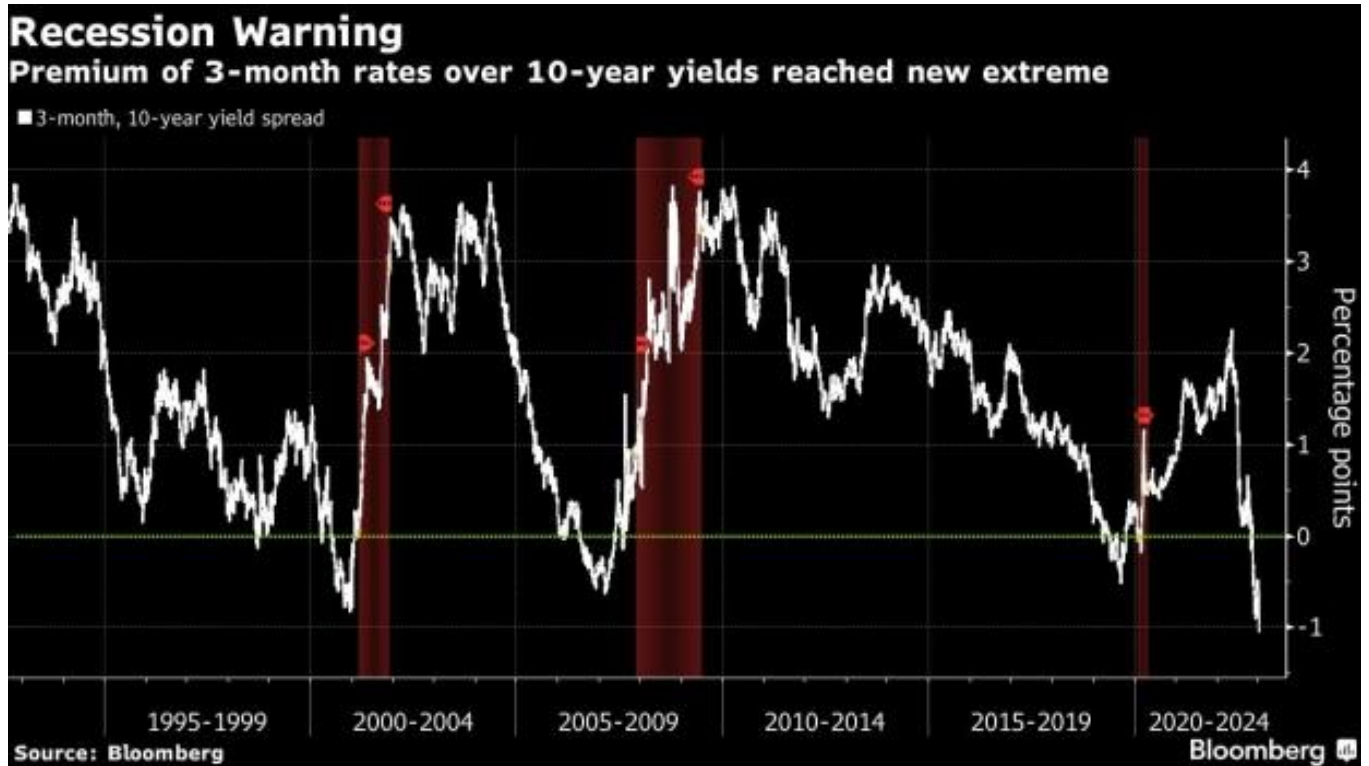




And truth be told, the banks on this list above were a lot closer to going under than many people knew at the time. Like within a matter of days closer. So that is why I would caution everyone to recognize that all bank crises are not the same. This one is pretty run of the mill and maybe gets to a 4 out of 10, at worst. Simply my thoughts, but they are reasonable given the circumstances. The market seems to be agreeing. While the regional bank index is off 25% on the year, the money center banks like Citi, Goldman, and JP Morgan have barely budged.



Back to the boogie man no longer under the bed: recession. It's so obvious, and so telegraphed that we are headed there soon, it's not even like seeing the pitch. It's standing on home plate looking at the ball on the tee. It's right freaking there. A bunch of things say that, and this is the one most often pointed at today. This severely inverted yield curve shows how important it is to have cash held in the short term, ready and liquid.



As I say all these things about how well the markets are holding up, and that there are no surprises, I want to interject one concern that is not as widely held as it should be. A tightening in consumer and commercial lending that chokes off growth at a time the economy is going to need it.

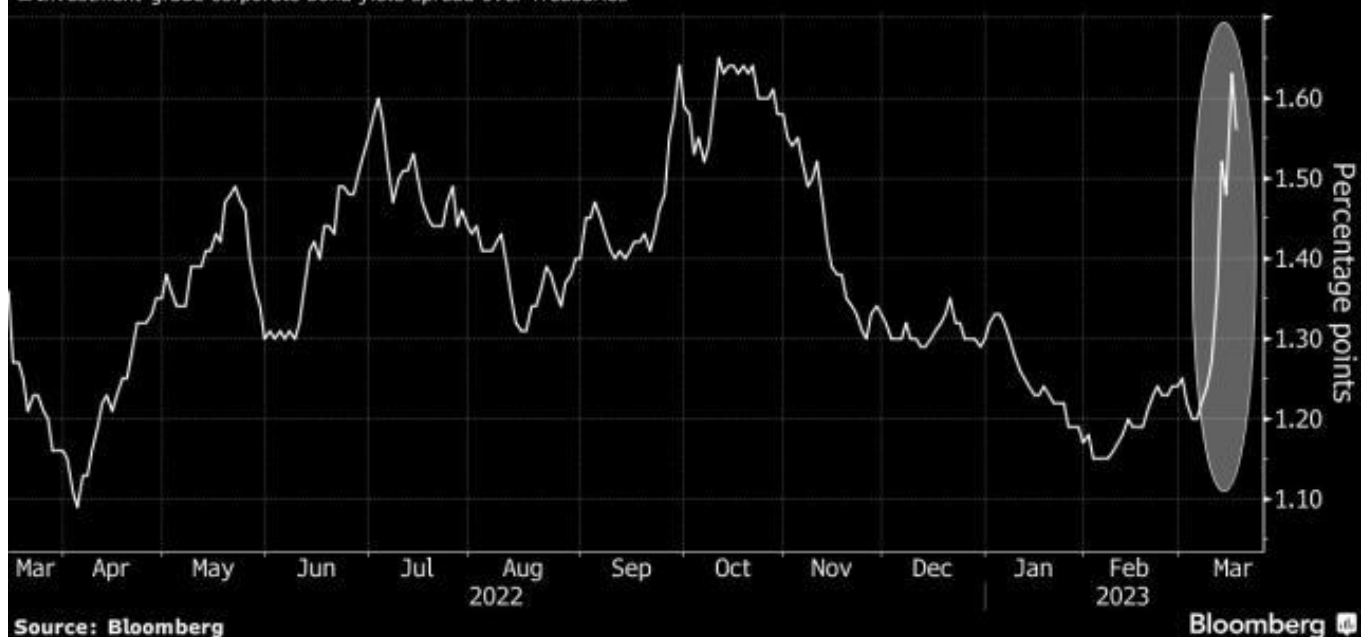


Let me throw a couple scarier charts your way. Charts that everyone knows about at this point, therefore the surprise factor is low. First off, we've had a quick spike in investment graded corporate debt. But that's what happens when a top twenty bank collapses in 72 hours.

## Corporate-Bond Spreads Surge

Banking-sector turmoil spreads to broader corporate-debt market

■ Investment-grade corporate bond yield spread over Treasuries

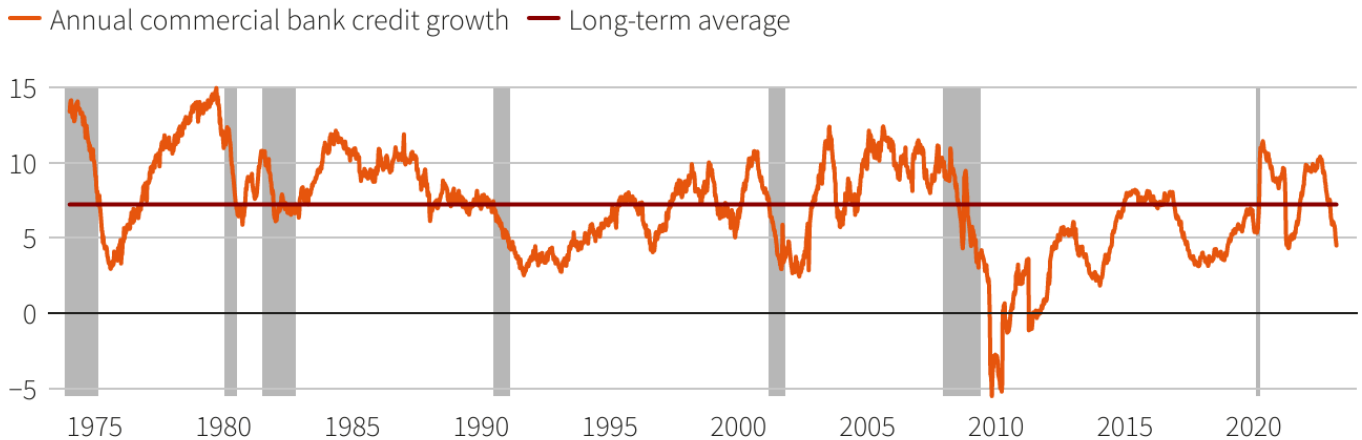


Next up, the rate at which credit is growing. Sure, it's not where it was at 10%, but 5% is no slouch either. That's simply the lower end of the band we've seen over the past 50 years. When this recession comes, and it will, look for lending growth to slow to the 2% to 3% level. But a true credit crisis like we saw in 2009, this is not.



# Bank credit growth is slowing already

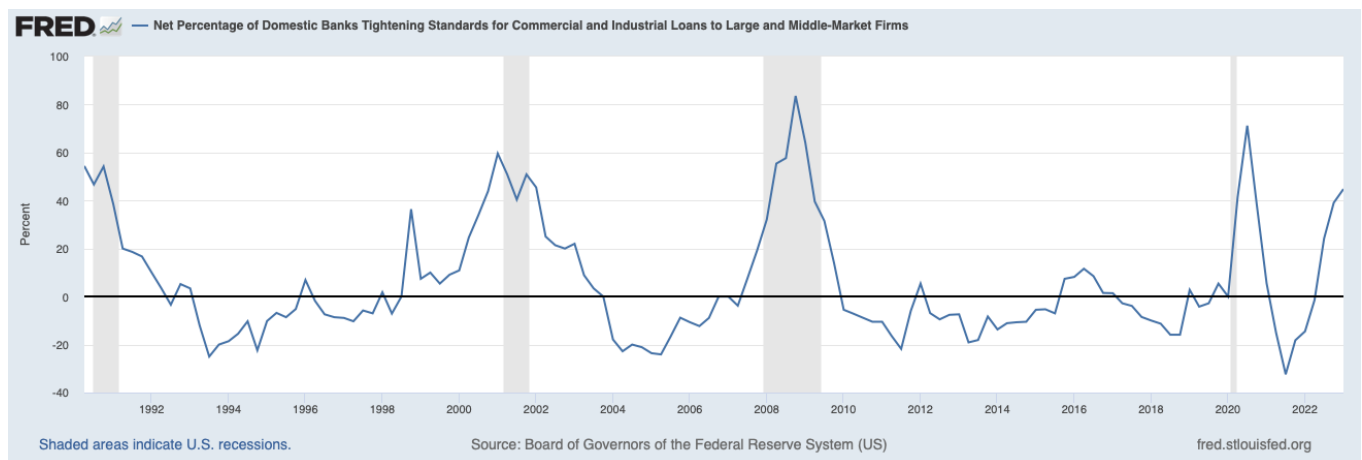
Bank credit growth has dropped below the long-term average and is at a weak rate below 5% that is often - but not always - associated with recessions.



Note: Gray bands are recessions.

Source: U.S. Federal Reserve

I would be less than honest if I didn't tell you that the pulling back of the purse strings is real. Our little dip and salsa company needs slugs of \$15k to \$25k to keep producing product for the shelves, and we are being thwarted at every turn except for friends and family. That said, the business is still small, and we simply don't qualify for certain pools of capital. But then again, the ask is small. If you take away one 'chart of the week' let it be this one. Money is getting tighter.



To finish up on what a small business looks like, and how it operates, here is a quick plug for Skinny Dips & Salsas. This was what the shelves looked like when we stocked them at the IGA in Red Lodge, Montana in the middle of the month.



This was the after a few days later once we did a little product sampling for customers...no photoshopping needed!



Nice little business if we can keep it going, stay tuned to see how we hold up during this. Because there are pots of gold out there somewhere, and one of them I'm figuring is mine.

